

MALLORY International Ltd

Worldwide Bookselling Services

A BRIEF GUIDE FOR LIBRARIANS IN EAST AFRICA

EDUCATIONAL BOOKS

Primary
Secondary
Tertiary
Legal
Agricultural
Medical
Technical
Vocational
Scientific



BIG ENOUGH TO COPE. SMALL ENOUGH TO CARE.

MALLORY

International Ltd

Worldwide Bookselling Services

EXPERIENCE AND CAPABILITIES

- ✓ Twenty years' continual experience exporting to institutions in Africa.
- ✓ Low-priced educational books. More than 10,000 titles with special pricing for African markets. **Many of these prices are only available from Mallory.**
- ✓ Unrivalled experience in donor procedures and requirements.
- ✓ Network of representatives throughout Africa, handling clearance, delivery, and purchase of African publications.
- ✓ Dedicated team dealing with letters of credit and international trade documentation.
- ✓ All customers deal with a single contact person.
- ✓ Consolidation shipping and clearing skills.
- ✓ Expertise in all levels of African education.
- ✓ Subject bibliographies and selection support. Consolidation of supplier catalogues
- ✓ Library supply skills, including ability to handle physical book processing and standard electronic formats.
- ✓ Journal consolidation and value added services.

EDUCATIONAL BOOKS

Primary • Secondary • Tertiary • Legal • Agricultural
Medical • Technical • Vocational • Scientific

MALLORY INTERNATIONAL IN EAST AFRICA

Mallory has been active in East Africa ever since the business was founded in the mid 1980s, and has built up strong local connections, and unsurpassed skills in managing and delivering contracts of every size. We have an unparalleled record of successful contracts in the region.

Our turnover has grown substantially in recent years, and is composed mostly of book supply contracts with universities, schools, and aid funded projects, plus a smaller amount of journal consolidation.

We pay particular attention to the details of supply; to reliability of local delivery, to precision of consolidation and paperwork, to the professional management of documentary credits and the related financial infrastructure.

We have regular consolidations into all major markets, so as to reduce freight costs, even for small orders.

When you place business with us you can rely on our detailed and precise attention.

Our representatives in major East and Southern African countries give a local, immediately available, point of contact with the customer. Some of them are:

Kenya: Salima Okale Lihanda and Margaret Nyambura
info@corporatecampus.co.ke


Malawi: Gaulphine Nyirenda
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Rwanda: Arthur Barigye Mugunga
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**MORE THAN 10,000
TITLES SPECIALLY
PRICED FOR
AFRICAN MARKETS**

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