

# MALLORY International Ltd

Worldwide Bookselling Services

## MALAWI

### EDUCATIONAL BOOKS

Primary  
Vocational  
Secondary  
Tertiary  
Technical  
Medical  
Legal  
Agricultural  
Scientific and other  
specialised subjects



**BIG ENOUGH TO COPE. SMALL ENOUGH TO CARE.**

# MALLORY

## International Ltd

Worldwide Bookselling Services

### EXPERIENCE AND CAPABILITIES

- ✓ Over twenty-five years' continual experience exporting to institutions in Africa.
- ✓ Low-priced educational books. Over 20,000 titles with special pricing for African markets. **Many of these prices are only available from Mallory.**
- ✓ Unrivalled experience in donor procedures and requirements.
- ✓ Network of representatives throughout Africa, handling clearance, delivery, and purchase of African publications.
- ✓ Dedicated team dealing with letters of credit and other international trade documentation.
- ✓ All customers deal with a single contact person.
- ✓ Consolidation shipping and clearing skills.
- ✓ Special expertise in African education.
- ✓ Subject bibliographies and selection support.
- ✓ Library supply skills, including ability to handle physical book processing and standard electronic formats.
- ✓ Journal consolidation and value added services.

### EDUCATIONAL BOOKS

Primary • Vocational • Secondary • Tertiary • Technical  
Medical • Legal • Agricultural • Scientific and other  
specialised subjects

## MALLORY INTERNATIONAL IN MALAWI

Mallory International is probably the leading Africa specialist among British exporting booksellers, with orders of every size.

We airfreight regularly to Lilongwe from the UK every 2-3 weeks, and our local presence in Malawi ensures rapid clearance and delivery of orders. We have had contracts with all the major universities and have supplied both the World Bank and African Development Bank funded projects in Malawi.

Our representative in Malawi gives a local, immediately available, point of contact with the customer. We have worked together for over twenty years, and we have built an experienced and reliable partnership. Contact details are listed below.

The range of services offered is shown opposite; and Mallory also has a purchasing office in the United States, to deal with specialised titles published there, and not widely distributed in other countries.

We pay particular attention to:

- the details of supply;
- the reliability of local delivery;
- the precision of consolidation and paperwork; and
- the professional management of documentary credits and the related financial infrastructure.

When you place business with us you can rely on our detailed and precise attention.

### **Gaulphine Nyirenda**

(Representative)

Postal address: Maneno Enterprises Limited, P/Bag A17, Lilongwe Malawi

Physical address: Nico Centre (shop No. 6), along Kamuzu Procession Road, Old Town, Lilongwe, Malawi

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Shop phone: + 265 1 752 281

Fax: + 265 1 757 041

Mobile: + 265 999 823 224 or  
+ 265 888 823 224

[gaulphine@gmail.com](mailto:gaulphine@gmail.com)

**OVER 20,000 TITLES  
SPECIALLY PRICED FOR  
AFRICAN MARKETS**

CONTACT: UK

**Julian Hardinge**

– for Education and Aid  
Funded Contracts

[julian@malloryint.co.uk](mailto:julian@malloryint.co.uk)

**Ulrike Hardinge**

– for Library Supply and  
Corporate Contracts

[ulrike@malloryint.co.uk](mailto:ulrike@malloryint.co.uk)

CONTACT: MALAWI

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SPECIALIST AMONG BRITISH  
EXPORTING BOOKSELLERS**

**OVER 25 YEARS' EXPERIENCE**

**MALLORY**  
**International Ltd**

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