

MALLORY International Ltd

Worldwide Bookselling Services

TANZANIA

EDUCATIONAL BOOKS

Primary
Secondary
Tertiary
Legal
Agricultural
Medical
Technical
Vocational
Scientific and other
specialised subjects

BIG ENOUGH TO COPE. SMALL ENOUGH TO CARE.

MALLORY

International Ltd

Worldwide Bookselling Services

EXPERIENCE AND CAPABILITIES

- ✓ Over twenty-five years' continual experience exporting to institutions in Africa.
- ✓ Low-priced Educational Books. Over 10,000 titles with special pricing for African markets. **Many of these prices are only available from Mallory.**
- ✓ Unrivalled experience in donor procedures and requirements.
- ✓ Network of representatives throughout Africa, handling clearance, delivery, and purchase of African publications.
- ✓ Dedicated team dealing with Letters of Credit and other international trade documentation.
- ✓ All customers deal with a single contact person.
- ✓ Consolidation shipping and clearing skills.
- ✓ Special expertise in African education.
- ✓ Subject bibliographies and selection support.
- ✓ Library supply skills, including ability to handle physical book processing and standard electronic formats.
- ✓ Journal consolidation and value added services.

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Primary • Secondary • Tertiary • Legal • Agricultural
Medical • Technical • Vocational • Scientific and other
specialised subjects

MALLORY INTERNATIONAL IN TANZANIA

Mallory International is probably the leading Africa specialist among British exporting booksellers, with orders of every size.

We airfreight to Dar es Salaam from the UK every 2-3 weeks, and our local presence in Tanzania ensures rapid clearance and delivery of orders.

Our representatives in Tanzania give an immediately available local point of contact with the customer. We have worked together for over 10 years, and we have built an experienced and reliable partnership. Contact details are listed below.

The range of services offered is shown opposite. Mallory also has a purchasing office in the United States, to deal with specialised titles published there and not widely distributed in other countries.

We pay particular attention to:

- the details of supply;
- the reliability of local delivery;
- the precision of consolidation and paperwork; and
- the professional management of documentary credits and the related financial infrastructure.

When you place business with us you can rely on our detailed and precise attention.

Anic Kashasha

(Representative)

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**OVER 10,000 TITLES
SPECIALLY PRICED FOR
AFRICAN MARKETS**

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CONTACT: TANZANIA

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OVER 25 YEARS' EXPERIENCE

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